

# Shear\$marker

prepare your clip for more profit

**Wool handling: best  
practice equals best returns**

**David Crean & Ross Pollock**



# Woolgrowers responsibilities

- Minimise contamination
- Sheep preparation
- Crutching interval, brands, drafting
- Shed preparation
- Cleaning the shed
- Comply with OH&S regulations
- Amenities
- Provide a copy of last years test results

# Ensure adequate staff ratio

- Staffing levels
- Missed opportunities – inadequate staffing
- “Penny wise pound foolish”
- Training

# Clip preparation – missed opportunity

- Poor skirting practices
- Stains in main lines
- Shanks in main lines
- Brands in main lines

# Clip preparation – missed opportunity

- Bale weights
- Mis-described bales
- Bulk class bales